

Message Text

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ACTION EB-11

INFO OCT-01 ARA-16 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

DOT-00 INR-10 NSAE-00 RSC-01 FAA-00 SSO-00 INRE-00

USIE-00 PA-04 PRS-01 L-03 DRC-01 /057 W

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O 061415Z MAY 74

FM AMEMBASSY BUENOS AIRES

TO SECSTATE WASHDC IMMEDIATE 6344

LIMITED OFFICIAL USE SECTION 1 OF 2 BUENOS AIRES 3244

DEPT PASS CAB

E.O. 11652: N/A

TAGS: ETRN, AR

SUBJ: CIVAIR BILATERAL RELATIONS

REF: A. STATE 68953; B. BA 2608; C. BA 3026; D. STATE 87319

1. SUMMARY: GOA PROPOSING LIMITED RESUMPTION CIVAIR TALKS AND APPEARS READY MADE SOME CONCESSIONS TO SECURE INCREASE FREQUENCIES FOR AEROLINEAS.

2. ALTHOUGH EMBASSY HAD PLANNED DELIVER US COMMENTS ON MAR 20 ARGENTINE AIDE MEMOIRE TO FONOFF ON APR 29 (REF C) DIFFICULTIES AND DELAYS IN TRANSLATION DELAYED US UNTIL APR 30. THEN FONOFF CLOSED EARLY IN ANTICIPATION OF LABOR DAY CELEBRATION. RESULT WAS THAT EMBOFF DELIVERED MEMORANDUM CONTAINING COMMENTS ON MAY 2. VISIT TO FONOFF TURNED OUT TO BE EXCHANGE OF DOCUMENTS. FONOFF OFFICIALS DELIVERED TO EMBOFF A "MEMORANDUM" WHICH ACCORDING OUR INFORMAL TRANSLATION READS AS IN PARAS 3 AND 4 BELOW. (REFERENCE TO EMBASSY AIDE MEMOIRE IN FIRST PARAGRAPH BELOW IS TO DOCUMENT WE PROVIDED APR 9 WHICH CONTAINED WITH ONLY FEW WORD CHANGES, TEXT OF PARAS 4 AND 5 IN REF A).

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3. QUOTE WITH RELATION TO THE COMMENTS CONTAINED IN THE

AIDE MEMOIRE DELIVERED BY THAT EMBASSY ON APR 9, THE UNDER SECRETARIAT FOR INTERNATIONAL ECONOMIC RELATIONS IS PLEASED TO CONFIRM THAT THE ARGENTINE GOVERNMENT SHARES THE DESIRE TO MAINTAIN THE LEVEL OF DIALOGUE REACHED DURING RECENT NEGOTIATIONS AND REMAINS DISPOSED TO TAKE POSITIVE STEPS THAT WILL CONTRIBUTE TO FULL SATISFACTION OF THE INTERESTS SUPPORTED BY BOTH SIDES. TO THIS PURPOSE, IT FEELS THAT THE LEVEL OF AGREEMENT REACHED DURING NEGOTIATING MEETINGS PROVIDED THE BASES FOR AN UNDERSTANDING NECESSARY FOR A SOLUTION OF IMPORTANT POINTS WHICH CAN FACILITATE THE PROGRESS OF OUR COMMERCIAL AVIATION RELATIONSHIPS. MAINTAINING THIS UNDERSTANDING CAN PROVIDE AN ADEQUATE BASIS FOR THE POINTS OF AGREEMENT REACHED DURING THE LAST BILATERAL TALKS, IN WHICH BOTH DELEGATIONS AGREED THAT IT SHOULD BE POSSIBLE TO ESTABLISH INCREASES IN FREQUENCY AND CAPACITY FORESEE DATES FOR ADDITIONAL OPERATIONS OF OUR RESPECTIVE CARRIERS WITH THEIR PRESENT EQUIPMENT AND TAKE INTO ACCOUNT THE USE OF WIDE BODIED AIRCRAFT, AS WELL AS THE RULES FOR INTERPRETATION AND APPLICATION OF ANY ARRANGEMENT WHICH COULD BE AGREED. THIS WOULD LEAVE PENDING THE MATTERS OF DEFINING THE ROUTES TO BE ASSIGNED THE RESPECTIVE CARRIERS, TO BE ARRANGED IN ACCORDANCE WITH TRAFFIC NEEDS AND THE INTERNAL PROCEDURES IN EACH COUNTRY. IT WAS THESE LAST MENTIONED MATTERS AND THE EXTRA TIME WHICH US CIVIL AIR AUTHORITIES REQUIRED FOR THEIR CONSIDERATION WHICH CAUSED THE SUSPENSION OF THE WASHINGTON MEETING.

4. QUOTE TAKING INTO CONSIDERATION THE ABOVE, THIS UNDER SECRETARIAT WISHES TO INFORM THE EMBASSY THAT THE ARGENTINE CIVIL AIR AUTHORITY, WHILE APPRECIATING THE POSITIVE INTENT THAT INSPIRES THE UNITED STATES PROPOSAL FOR THE ADOPTION OF PARTIAL AND TEMPORARY ADMINISTRATIVE MEASURES THAT WOULD

GOVERN THE CARRYING OUT OF SERVICE BY THE CARRIERS AS WELL AS THE RESUMPTION OF NEGOTIATIONS, FEELS THAT THE PROPOSAL IS INADEQUATE WHEN COMPARED WITH THE WIDE POSSIBILITIES FOR POSITIVE AND STABLE PROGRESS OFFERED BY THE LEVEL OF MUTUAL AGREEMENT REACHED IN ARRIVING AT AN AGREEMENT SATISFACTORY FOR BOTH SIDES. (THE ARGENTINE CIVIL AIR AUTHORITY) GIVES ASSURANCE OF ITS FULL AND FAVORABLE DISPOSITION TO ARRIVING AT THIS GOAL. IN THIS CONTEXT, AND BELIEVING THAT IT COULD LIMITED OFFICIAL USE

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GREATLY FACILITATE SOLUTIONS OF MATTERS ON WHICH THERE APPARENTLY EXISTS A COINCIDENCE OF VIEWS, THE ARGENTINE CIVIL AIR AUTHORITIES PROPOSE A CONTINUATION OF THE TALKS NOW SUSPENDED, BY MEANS OF A TECHNICAL MEETING BETWEEN CIVIL AIR AUTHORITY OFFICIALS DURING THE FIRST FORTNIGHT OF THE CURRENT MONTH OF MAY IN WASHINGTON. END QUOTE.

5. FONOFF CONTACTS TOLD US DNTAC HAS IN MIND THAT BRIGADIER

NEME WITH COMODORO WITTE AND A REPRESENTATIVE FROM ARGENTINE AIR FORCE WOULD TRAVE TO WASHINGTON IN ORDER TO MEET WITH CAB OFFICIALS. THEY POINTED OUT NEME HAS SUFFICIENT AUTHORITY TO AGREE AND CARRY OUT BY ISSUING HIS OWN ORDERS TO INCREASE FREQUENCIES FOR US AIRLINES.

6. WITH THE EXCEPTION OF THE GRATUITOUS STATEMENT AT THE END OF PARA 3 ABOVE RELATING TO THE REASONS FOR THE SUSPENSION OF THE NEOGITATIONS IN EARLY MARCH, THE EMBASSY FEELS THIS MEMORANDUM IS AN EXPRESSION OF THE READINESS OF GOA TO MEET US DEMANDS IN SOME MEASURE IN EXCHANGE FOR INCREASED FREQUENCIES DESIRED BY AEROLINEAS.

7. OUR CONTACTS AT FONOFF ASSURE US, AND THIS IS BORNE OUT BY WORDING OF MEMORANDUM, THAT GOA AUTHORITIES NOW WILLING TO DEAL WITH NO REFERENCE TO NEW ROUTE RIGHTS OR NEW CO-TERMINALIZATION RIGHTS.

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ACTION EB-11

INFO OCT-01 ARA-16 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

DOT-00 INR-10 NSAE-00 RSC-01 FAA-00 SSO-00 INRE-00

USIE-00 PA-04 PRS-01 L-03 DRC-01 /057 W

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O 061415Z MAY 74

FM AMEMBASSY BUENOS AIRES

TO SECSTATE WASHDC IMMEDIATE 6345

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DEPT PASS CAB

8. DEPARTMENT AND CAB OFFICERS SHOULD BEAR IN MIND THAT EMBASSY, IN DISCUSSIONS WOTH ARGENTINES, HAS NOT BEEN MORE SPECIFIC THAN THE CONTENT OF OUR APR 9 AIDE MEMOIRE I.E. PARA 5 OF REF A. WE HAVE CONSISTENTLY INDICATED THAT CAB WILL PROBABLY FIND ITSELF UNABLE APPROVE AEROLINEAS REQUEST UNTIL ARGENTINE AUTHORITIES DEMONSTRATE THEIR WILLINGNESS ACT GENEROUSLY

ON REQUESTUS AIRLINES FOR ADDITIONAL FREQUENCIES. WE HAVE NOT RPT NOT ALTHOUGH PERHAPS AUTHORIZATION FOR US TO DO SO IS CONTAINED IN PARA 2 REF D, GONE SO FAR AS TO INDICATE THAT IF US CARRIERS WERE OFFERED ONE OR TWO FREQUENCIES AEROLINEAS WOULD SECURE ONE OR TWO FREQUENCIES ON ITS PRESENTLY AUTHORIZED ROUTES OR ALTERNATIVELY THAT IN EXCHANGE FOR THREE NEW FREQUENCIES FOR US CARRIER AEROLINEAS WOULD RECEIVE PERMISSION TO EXPAND FREQUENCIES FROM 13 TO 16. OUR UNCERTAINTY CONCERNING ALL DETAILS OF WHAT IS INVOLVED IN AEROLINEAS STANDING REQUEST CONCERNING CHANGES IN SCHEDULES, IN STOPS, AND OTHER FACTORS HAVE CAUSED US TO REFRAIN FROM ENTERING INTO MATTER IN THIS DETAIL.

9. NOW WE ARE FACED WITH CONCRETE PROPOSAL FOR NEW TALKS, NOMINALLY AT A NEW LEVEL, ON A RESTRICTED SET OF ISSUES. WASHINGTON AGENCIES MAY FIND IT INCONVENIENT OF UNNECESSARY TO AGREE TO SUCH TALKS. TO US IT SEEMS THE SITUATION LIMITED OFFICIAL USE

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CAN BE HANDLED IN ONE OF TWO WAYS: A. WASHINGTON AGENCIES MIGHT INDICATE TO THE EMBASSY IN THE MOST PRECISE TERMS POSSIBLE WHAT PORTIONS OF AEROLINEAS REQUEST IT WILL APPROVE IF THE ARGENTINE AUTHORITIES APPROVE TWO NEW FREQUENCIES FOR US AIRLINES (ONE FOR BRANIFF AND ONE FOR PANAM) AND WHAT PORTIONS OF AEROLINEAS REQUEST WOULD BE APPROVED IF ARGENTINE AUTHORITIES OFFERED ONE FOR BRANIFF AND TWO FOR PANAM. INSTRUCTIONS SHOULD INDICATE, FOR CLARITY, WHAT PORTIONS OF AEROLINEAS REQUEST WOULD NOT BE APPROVED. WE PRESUME ARRANGEMENTS SHOULD BE MADE SO THAT PERMISSION TO INCREASE FREQUENCIES IS EFFECTIVE FOR BOTH SIDES AT SAME TIME. B. THAT CAB AGREE TO RECEIVE ARGENTINE OFFICIALS ON OR BEFORE MAY 12 IN ORDER TO INVESTIGATE PRECISELY WHAT GOA HAS IN MIND AT PRESENT TIME.

10. IF EMBASSY WOULD BE PUT IN POSITION ON MAY 8 TO SPELL OUT DEGREE TO WHICH CAB WILL RESPOND TO SPECIFIC DNTAC ACTIONS, IT APPEARS TO US SUCH AN EXCHANGE MAY MAKE ARGENTINE TRAVEL TO WASHINGTON UNNECESSARY AT THIS TIME. AT A MINIMUM, IT WOULD SMOKE OUT OTHER IDEAS THAT DNTAC MAY HAVE IN MIND.

11. WE BELIEVE CURRENT PLOY BY DNTAC IS ATTEMPT TO BUY RIGHTS FOR NEW SERVICES FOR AEROLINEAS AT CHEAPEST PRICE POSSIBLE. IT DOES GIVE EVIDENCE OF PRESSURES BY AEROLINEAS WHICH APPEARS ENGAGED IN CAMPAIGN TO INCREASE SERVICES ON ALL INTERNATIONAL ROUTES AND TO UPGRADE SUCH SERVICES IN SEEKING LARGER SHARE OF AVAILABLE TRAFFIC. LOCAL PRESS ON MAY 2 HAD EXTENSIVE ARTICLE INDICATING AEROLINEAS IS UPGRADING CABIN SERVICE AND QUALITY OF MEALS. ALSO REDECORATING INTERIORS AND EXTERIORS OF AIRCRAFT AND HAS ENGAGED FAMOUS DESIGNER TO RESTYLE PERSONNEL UNIFORMS ETC. WE DO NOT KNOW STATUS OF AEROLINEAS EFFORTS TO LEASE 747 AIRCRAFT BUT BELIEVE THEY STILL CONTEMPLATING WIDE

BODY SERVICE TO US AND EUROPE BEGINNING IN JULY/AUGUST.
EMBASSY FEELS US SHOULD NOW ACT TO TEST WHETHER PRESSURES
ALREADY GENERATED HAVE NOT SOFTENED DNTAC STAND TO DEGREEE
THAT SOME SATISFACTORY PROGRESS IN MEETING US OBJECTIVES
POSSIBLE.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, MEETINGS, AVIATION AGREEMENTS, FOREIGN POLICY POSITION, AIRLINES, AIR ROUTE APPLICATIONS, AIR SCHEDULES
Control Number: n/a
Copy: SINGLE
Draft Date: 06 MAY 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GarlanWA
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974BUENOS03244
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740108-0961
From: BUENOS AIRES
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740572/aaaacmtz.tel
Line Count: 229
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 5
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: A. STATE 68953; B. BA 2608; C. BA 30, 26; D. STATE 87319
Review Action: RELEASED, APPROVED
Review Authority: GarlanWA
Review Comment: n/a
Review Content Flags:
Review Date: 04 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <04 SEP 2002 by boyleja>; APPROVED <03 FEB 2003 by GarlanWA>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CIVIL BILATERAL RELATIONS
TAGS: ETRN, AR, US, CAB, AEROLINEAS
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005